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National Park Service
Interior Regions 8, 9, 10, and 12
555 Battery Street, Suite 121
San Francisco, CA 94111

IN REPLY REFER TO:
5.D (PW-CM)
CC-OLYM001-27

Memorandum

To: Requestors of the Prospectus for *A Business Opportunity to Provide Lodging, Food and Beverage, Retail, Campground (group site), Firewood, and Other Services within Olympic National Park* ("Prospectus")

From: Commercial Services Program, National Park Service, Interior Regions 8, 9, 10, and 12

Subject: Amendment No 1 Responses to Questions for Solicitation No. CC-OLYM001-27

This notice provides responses to questions received regarding the Prospectus, which the National Park Service ("Service") issued on April 28, 2026, as well as amendments to the Prospectus documents.

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Glossary of Terms

- **Concessioner:** refers to the new concessioner to be awarded Concession Contract No. CC-OLYM001-27 through this solicitation process.
- **Draft Contract:** refers to the new concession contract to be awarded through this solicitation process (Concession Contract No. CC-OLYM001-27).
- **Offeror(s):** refers to the persons or entities that submit a proposal in response to the solicitation for the Draft Contract.
- **Park:** refers to Olympic National Park.

INTERIOR REGION 8 • LOWER COLORADO BASIN*
INTERIOR REGION 9 • COLUMBIA—PACIFIC NORTHWEST*
INTERIOR REGION 10 • CALIFORNIA—GREAT BASIN
INTERIOR REGION 12 • PACIFIC ISLANDS

AMERICAN SAMOA, ARIZONA*, CALIFORNIA, GUAM, HAWAII, IDAHO, MONTANA*,
NEVADA, NORTHERN MARIANA ISLANDS, OREGON, WASHINGTON

*PARTIAL

General Questions

QUESTION 1: Are there priorities not included in the RFP that would be important for the next operator to understand?

SERVICE RESPONSE: The Prospectus, including the Draft Contract, provides all the basic information necessary for Offerors to understand the operations at Kalaloch and the minimum requirements of the Draft Contract.

QUESTION 2: Are there road closure risks within the National Park?

SERVICE RESPONSE: There is always potential for road closures within National Park Service sites. Offerors should note, Highway 101 is not within the Park's jurisdiction and therefore the Service has no control over closures of this road.

Business Opportunity Questions

Bluff Erosion Questions

QUESTION 3: Are there any pending structural, geotechnical, bluff erosion, septic, utility, life safety assessments not included in the prospectus?

QUESTION 4: Please confirm if there has been a Geotech or soil investigations of the bluff side locations.

QUESTION 5: Are future bluff stabilization measures anticipated and if so, what are they?

QUESTION 6: Does the service have plans to protect and stabilize the bluffs to prevent further loss of resort facilities and experiences?

QUESTION 7: Is there any indication that the Kalaloch lodge is in danger due to erosion?

QUESTION 8: Is the Service concerned that the Kalaloch Lodge building may be at risk during the next contract given its proximity to the bluff?

QUESTION 9: Do any shoreline studies exist?

SERVICE RESPONSE TO QUESTIONS 3-9: There are not any pending assessments or studies; however, the Service had a Geotechnical Feasibility Investigation and Slope Stability Analysis for Kalaloch Lodge completed in 2001. This document is available, upon request, as Appendix I to the Prospectus. When reviewing the analysis from 2001, Offerors should note the Service adjusted how it managed surface water runoff and because of those adjustments, along with a change in the meander of Kalaloch Creek, the Service believes this has effectively stopped erosion adjacent to the Kalaloch Lodge, reducing risk to Kalaloch Lodge over the coming decade. The Service does not plan to carry out any bluff stabilization measures. The Service does not have a shoreline survey.

QUESTION 10: What is the Service’s plan for when the existing stairway down to the beach is lost from erosion? Will it be rebuilt and if so, where and at whose cost?

SERVICE RESPONSE: Historically, the Service rebuilds the staircase to the beach on an annual basis due to winter weather. There is not an alternative location for the staircase; therefore, the Service expects to continue this process until it becomes infeasible.

Required and Authorized Services Questions

QUESTION 11: Business Opportunity, Lodging (pg. 13). Regarding bluff/beach erosion, what is the anticipated timeline for the two additional cabins expected to come offline, and is there a current erosion monitoring plan, annual site survey, or projected impact timeline for the next row of cabins?

QUESTION 12: Business Opportunity, Lodging (pg. 13). Please provide updated information on coastal erosion impacts, including expected timing of additional cabin removals.

SERVICE RESPONSE TO QUESTIONS 11 & 12: As stated in the Business Opportunity the Service anticipates the removal of two additional Bluff Cabins “some point in the first few years of the Draft Contract term.” The Service is unable to give an anticipated or projected timeline for the two additional cabins or the next row of cabins as it is dependent on the speed in which the bluff erodes. The Service is continually monitoring bluff erosion and when structures fall within fifteen feet of the bluff, they will be closed and removed.

QUESTION 13: Business Opportunity, Lodging (pg. 13). What would happen in the event the last two Bluff Cabins need to be removed during the contract term due to erosion?

SERVICE RESPONSE: If erosion creates an unsafe situation, the Service will remove the last two bluff cabins.

QUESTION 14: Business Opportunity, Lodging (pg. 13). Who would be responsible for removing the 2 bluff-side cabins, the Concessioner or the National Park Service?

SERVICE RESPONSE: The Service will remove cabins from the Concession Facilities, and restore the site, when necessary. The Concessioner is responsible for the removal of all personal property within the cabins.

QUESTION 15: Business Opportunity, Lodging (pg. 13). When the cabins were removed due to bluff erosion, was there any mold or asbestos found or is there an environmental study available for all the structures on the property?

SERVICE RESPONSE: Cabins were tested for asbestos and lead paint prior to removal; asbestos was not detected, but lead was detected. While mold testing was not an explicit focus, generally mold was not observed during the removal of these assets. Environmental studies are not available.

QUESTION 16: Business Opportunity, Lodging (pg. 13). Would the National Park Service allow the Concessioner to install additional cabins or lodging to replace those removed due to bluff erosion?

QUESTION 17: Business Opportunity, Lodging (pg. 13). Does the Service have any plans or considerations to replace lost units to maintain access to overnight experiences at Kalaloch?

SERVICE RESPONSE TO QUESTIONS 16 & 17: The Service has considered building additional lodging; however, due to the need for extensive infrastructure improvements (e.g., extension of water/wastewater lines, etc.) the Service does not anticipate approving building new lodging or adding any type of personal property cabins.

QUESTION 18: Business Opportunity, Lodging (pg. 13). When working to restore the removed cabin sites, would the Service allow the Concessioner to scrape the top 6in-12in and plant native growth?

SERVICE RESPONSE: After the Service has restored a site, the Service will consider allowing the Concessioner the ability to scrape and plant native vegetation with proper compliance and mitigations. The Concessioner will need to present a project to the Service in accordance with the terms of the Draft Contract.

QUESTION 19: Business Opportunity, Lodging (pg. 13). Would approved back-up generators for the lodging be considered?

SERVICE RESPONSE: The Service would consider the use of back-up generators. However, the Concessioner must obtain written approval from the Service regarding the type, size, and location prior to purchase.

QUESTION 20: Business Opportunity, Group Campsite (pg. 15). The Business Opportunity states that the Concessioner can choose to operate the Group Campsite longer than the minimum operating season. How much would the Concessioner be able to extend it?

SERVICE RESPONSE: There are currently no restrictions for the operating season for the group campsite. Should the Concessioner choose to operate the group campsite longer than the minimum required season, the Concessioner must submit the proposed season as part of the Proposed Schedule and Changes requirement (see Draft Contract, Exhibit B: Operating Plan, Section 4)A)(2), pg. B-2).

QUESTION 21: Business Opportunity, Group Campsite (pg. 15). Would expansion of the group camping sites be considered?

SERVICE RESPONSE: No, the Service will not consider an expansion to the group campsite.

QUESTION 22: Business Opportunity, Other Authorized Services, Recreational Equipment Rental (pg. 17). Will the Service consider allowing the addition of either a temporary or permanent structure to allow for storage of rental equipment?

SERVICE RESPONSE: Yes, the Service will consider the use of a temporary storage structure (e.g., small removable shed) for the storage of rental equipment. However, the Concessioner must obtain written approval from the Service regarding the type, size, and location of such a structure.

QUESTION 23: Business Opportunity, Other Authorized Services, Visitor Shuttle Transportation (pg. 17). Understanding that locations for shuttle pickup/drop-off must be park approved, are there any areas in the park that the Park knows would not be approved?

SERVICE RESPONSE: At this time, the Service does not believe there are any specific access points that would not be approved; however, the Service will make the final decision regarding possible shuttle access points once the Concessioner provides a proposal for Service review.

QUESTION 24: Business Opportunity, Employee Housing (pgs. 17-18). Can you provide additional details regarding staffing seasonality, including the number of year-round full-time employees versus seasonal staff, and expected returning staff levels?

SERVICE RESPONSE: The Service has included its estimated staffing levels in Appendix B, including year-round full-time, year-round part-time, seasonal full-time and seasonal part-time, and has no additional information to provide. Each Offeror is responsible to determine its needs, based on independent assumptions, due diligence, and industry knowledge.

QUESTION 25: Business Opportunity, Employee Housing (pgs. 17-18). Can you provide a staffing guide by position and wage?

SERVICE RESPONSE: No, the Service will not share the Existing Concessioner's staffing information.

QUESTION 26: Business Opportunity, Employee Housing (pgs. 17-18). How much does the current Concessioner charge for employee housing?

QUESTION 27: Business Opportunity, Employee Housing (pgs. 17-18). Does the current Concessioner charge for employee meals?

SERVICE RESPONSE TO QUESTIONS 26 & 27: This information is not available. The Draft Contract requires the Concessioner to manage its employee housing program on a cost-recovery basis at maximum, and not as a profit center.

QUESTION 28: What does guest communication and connectivity currently look like (i.e., in-room phones, Wi-Fi availability, front desk communication procedures, etc.)?

SERVICE RESPONSE: The Service has included its minimum requirements regarding guest communication and connectivity in the Draft Contract.

Financial and Investment Questions

QUESTION 29: Business Opportunity, Utilization Assumptions (pg. 19). Please provide historical operating statistics (2022–2025), including occupancy, ADR, available room nights, restaurant covers, and average check.

QUESTION 30: Business Opportunity, Utilization Assumptions (pg. 19). Please provide monthly breakdowns of revenue, available rooms, occupied rooms, and occupancy in 2025A.

QUESTION 31: Operational Performance (pg. 27). Can the Park provide historical operating data by month for the past five years, including occupancy, ADR/rate, and revenue by department or revenue stream?

SERVICE RESPONSE TO QUESTIONS 29-31: The Service provided historical gross receipts by department from 2022 to 2024 in the Business Opportunity (pg. 27). The Service provides this information (gross receipts of the Existing Contract broken out by department for the three most recent years) in accordance with 36 C.F.R. § 51.5(f) to allow for the submission of competitive proposals. The Service does not provide further historical operating statistics as this could be considered confidential to the Existing Concessioner. The Service has updated the Business Opportunity, Exhibit 20, to include the historical gross receipts by department for 2025.

QUESTION 32: Business Opportunity, Investment Analysis (pg. 20). What operating and capital expenses are expected to be the responsibility of the concessioner/manager (i.e., utilities, maintenance, staffing, housing, repairs, CRR projects, etc.)?

SERVICE RESPONSE: Unless otherwise stated in the Business Opportunity or Draft Contract (including its exhibits), the Concessioner is responsible for all operating and capital expenses.

QUESTION 33: Business Opportunity, General. Can you provide a list of current third-party vendors, if any (revenue management, marketing, etc.)?

SERVICE RESPONSE: The Service is not involved with what vendors or external entities Concessioners engage to conduct business and therefore this information is not available. Regardless, the Service would not provide this information as this could be considered confidential to the Existing Concessioner.

QUESTION 34: Business Opportunity, Leasehold Surrender Interest (pg. 21). Please provide a definitive decision rule (or list) for what the Service will treat as a “fixture” and therefore potentially LSI-eligible under the Draft Contract, especially as it relates to items appearing in work-order lists that may be labeled as fixtures.

SERVICE RESPONSE: Offerors should refer to the definition of a fixture in the Draft Contract and its exhibits. Additionally, Offerors should review the Leasehold Surrender Interest (LSI) Fixture Table, for which a link was provided in the Proposal Package (pg. 9). This list may not be definitive; however, it will provide Offerors information regarding fixtures. The Service identified what component renewal actions it anticipates could be fixtures on the Component Renewal work orders list (Draft Contract, Exhibit H-1). Additionally, the Draft Contract, Exhibit H: Maintenance Plan, Section 5) Part D, A) Deferred Maintenance Plan states “The work orders included as part of Exhibit H-1 include items identified as potentially eligible for LSI treatment as fixtures. **However, eligibility may vary depending on the nature of the maintenance action [emphasis added].** The Concessioner must confirm the maintenance activity with the Service and obtain approval to ensure proper identification and treatment of the item.”

QUESTION 35: Business Opportunity, Leasehold Surrender Interest (pg. 21). Please confirm whether fixture/LSI eligibility is determined at the Project Statement approval stage, the closeout/CPA certification stage, or both—and what happens if eligibility is disputed after work is performed.

SERVICE RESPONSE: Fixture and LSI-eligibility are each evaluated at two stages of the process. During Project Statement review and approval, the Service evaluates the proposed work to determine whether it is an authorized project and whether it may qualify for LSI under the Draft Contract. However, Project Statement approval does not constitute a final determination that all associated costs or fixture replacements will ultimately be eligible for LSI. Final determination of eligible fixture and LSI costs occurs after the work is completed and the Concessioner submits the required supporting documentation, including any required CPA certification, project closeout package, or annual fixture replacement reports. At that time, the Service reviews the actual work performed and the documented costs to determine whether they qualify for LSI under the Draft Contract. If questions arise regarding eligibility after the work is performed, the Service and Concessioner may discuss the submitted costs and supporting documentation as part of the review process, including clarification of cost treatment, eligibility, and supporting records. Following that review, the Service will make its final determination regarding eligible costs and LSI value. Should the Concessioner disagree with the Service’s final determination, the Concessioner may request arbitration as provided in the Draft Contract, Exhibit A: Leasehold Surrender Interest, and consistent with the dispute-resolution procedures applicable to LSI determinations.

QUESTION 36: Business Opportunity, Leasehold Surrender Interest (pg. 21). Please clarify how depreciation/condition is determined for LSI value at Draft Contract end (inspection protocol, condition rubric, who determines condition, and dispute/arbitration path).

SERVICE RESPONSE: Offerors should review the following regarding how LSI is calculated: 36 C.F.R. Part 51, subpart G; Draft Contract, Section 17 Compensation; and Exhibit A: Leasehold Surrender Interest.

QUESTION 37: Business Opportunity, Leasehold Surrender Interest (pg. 21). Please confirm whether the Service can elect to pay LSI during the Draft Contract term (“buy down”), and if so, what triggers or process governs those payments (timing, valuation, approvals).

SERVICE RESPONSE: Yes, the Service can, at any point during the term of the Draft Contract, buy down LSI (see Exhibit A Section 9(b)). Regardless of the timing, LSI is calculated in accordance with the regulations and the terms of the Draft Contract.

Maintenance & Deferred Maintenance Questions

QUESTION 38: General Maintenance. Is there a suitable replacement to wood shake, wood siding that meets Park Service and Historical requirements?

SERVICE RESPONSE: Because Kalaloch Lodge and its surroundings are not in a designated historic district and are not historic assets, the Service does not have historical requirements for the siding replacement. The Service may consider alternative materials where appropriate to meet operational, aesthetic, and performance objectives. Any proposed replacement materials, however, remain subject to Service review and approval through applicable planning, design, environmental compliance, and maintenance processes. Additionally, the lower wood siding on the main lodge building was replaced in 2023 and the roof was replaced in 2025, using metal. The cedar shakes on the upper portion of the main lodge building have not been replaced.

QUESTION 39: General Maintenance. During the site tours, it was observed that there were leaks in the Mercantile Store restrooms. Please confirm if the issue has been addressed previously and what the timing is for plans to remediate and complete the work.

SERVICIE RESPONSE: The Service is not aware of leaks in the Mercantile restrooms; however, the Existing Concessioner is required to continue to maintain the Concession Facilities in accordance with the Existing Contract.

QUESTION 40: General Maintenance. When were the last major building maintenance projects completed? (i.e. roofs, siding, etc.).

SERVICE RESPONSE: In 2023 and 2024, the windows and bathroom doors were replaced for Kalaloch Lodge Log Cabins 19-38 (FMSS 82136-82155). In 2020, the electrical panels in Kalaloch Lodge Log Cabins 25 (FMSS 82142) and 28 (FMSS 82145) were replaced. In 2022, all gutters on the property were replaced. From 2023 to 2026, the Lodge (FMSS 82129) received a new metal roof, new cedar siding, and a rebuilt deck for the Kalaloch suite and the roofs on the manager’s residence (FMSS 82128), Seacrest Motel (FMSS 82135), and duplex cabin 39/40 (FMSS 82156) were also replaced.

QUESTION 41: General Maintenance. Can the Service provide any historical or expected ranges for annual routine maintenance expenditures required to maintain facilities and avoid future deferred maintenance accumulation?

SERVICE RESPONSE: As described in the Business Opportunity, the Service provided a list of deferred maintenance that must be cured within the first two years of the Draft Contract. Additionally, the Service provided annual projected component renewal costs related to the Concession Facilities assigned under the Draft Contract. The Service does not provide historical maintenance costs by facility or projected maintenance costs for the term of the Draft Contract. It is the responsibility of Offerors to complete their own due diligence regarding expense assumptions related to maintenance of the property.

QUESTION 42: Business Opportunity, Deferred Maintenance (pg. 21). What are the known deferred maintenance items anticipated over the next five years that are not specifically called out in the prospectus.

SERVICE RESPONSE: The Service provided a list of the deferred maintenance (DM) and legislatively mandated (LM) maintenance to be cured in the first two years of the Draft Contract term as an appendix to the Prospectus. The list provided is for informational purposes only, and “[i]n the first year of the Draft Contract, the Service will work with the Concessioner to develop a prioritized and comprehensive list of DM and LM task orders, using the list provided in the Prospectus, which is a point-in-time list of work orders the Service believes properly represents the DM and LM that will need to be cured over the first two years of the Draft Contract.” Offerors should note, this list was specific to a point in time. While the Service and Existing Concessioner are continuing to work on deferred maintenance items during the last few years of the Existing Contract, there is no guarantee that the list provided in the Prospectus is exact and items might need to be added or removed at the beginning of the Draft Contract term. Maintenance needs over the five-year period will depend on facility conditions, asset performance, inspections, and operational requirements. The Concessioner’s maintenance program is expected to minimize the occurrence of additional deferred maintenance and legislatively mandated maintenance throughout the term of the Draft Contract.

QUESTION 43: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Please clarify whether the estimated deferred maintenance costs associated with cabin electrical systems are based solely on known replacement needs, or whether they also account for potential associated code compliance upgrades, hazardous material abatement, operational disruptions, and secondary building system impacts that may arise once work begins?

QUESTION 44: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Does the electrical deferred maintenance project trigger ABA, fire alarm, energy efficiency or other upgrades when the project begins?

SERVICE RESPONSE TO QUESTIONS 43 & 44: The deferred maintenance estimates associated with cabin electrical systems are based on the identified scope of work and assume replacement work will be completed in accordance with applicable codes and standards. The estimates reflect direct labor and material costs associated with the identified scope of work, including the demolition and replacement of the identified electrical components. The estimates also include standard labor burden, overhead, material markups, location adjustments, and remoteness factors applicable to the project location. The estimates do not separately account for project-specific soft costs, operational disruptions, secondary building system impacts, hazardous materials abatement, or additional work resulting from unforeseen field conditions or code compliance requirements beyond the identified scope. Such costs, if incurred, would depend on site conditions and the Concessioner’s approach to completing the work. Additionally, the electrical deferred

maintenance project does not, by itself, automatically trigger ABA, fire alarm, energy efficiency, or other system-wide upgrades.

QUESTION 45: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Was the \$432k estimate developed from field investigations, engineering assessment, budgetary assumptions or an electrical contractor's scope of work? Are there drawings, specifications or a contractor's scope of work available?

SERVICE RESPONSE: The deferred maintenance estimate was derived from a facility Condition Assessment completed by a consultant contracted by the Service. The estimate is therefore based on the consultant's assessment of existing observable conditions and the associated repair or replacement needs identified during that assessment. The estimate was not developed from completed design documents, detailed engineering plans, or a contractor-issued scope of work. There are no drawings, specifications, or contractor scopes of work available for this deferred maintenance item. The Concessioner will be responsible for developing the necessary design documents, specifications, and scopes of work required to complete the project.

QUESTION 46: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Would the deferred maintenance electrical upgrades project be considered for LSI treatment beyond a preapproved and determined budget?

SERVICE RESPONSE: Offerors should review 36 C.F.R. Part 51, Subpart G, the Draft Contract, Exhibit A: Leasehold Surrender Interest, and Exhibit F1: Project Procedures for the definitions and criteria that determine whether a particular improvement or fixture is eligible for LSI. Eligibility for LSI is based on the regulatory definition and the specific requirements in the Draft Contract, not on whether a work item appears in Appendix G. Offerors must evaluate each proposed action against these requirements.

QUESTION 47: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Is it the Service's desire to update the electrical system in the Kalaloch Lodge during the Draft Contract? If so, how would the Service handle the expense to do the work? Would it be eligible for LSI or would the Service consider component renewal funds to cover the cost? If the answer is no to the above, does the Service expect the Concessioner to cover the cost for replacing the legacy system?

SERVICE RESPONSE: As part of the DM and LM Work Orders (see Appendix G to the Prospectus) there are several deferred maintenance tasks specific to the electrical system located within Kalaloch Lodge (FMSS 82129). The eligibility of work qualifying for funding under the Component Renewal Reserve ("CRR") or as an LSI-generating fixture will vary depending on the nature of the maintenance action and the Concessioner must confirm the maintenance activity with the Service and obtain approval prior to starting work to ensure proper identification and treatment of the work.

QUESTION 48: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Would the Service grant LSI for the cost to replace and upgrade the Lodge plumbing?

SERVICIE RESPONSE: Neither Exhibit H-1 (CR Work Orders) or Appendix G (DM and LM Work orders) indicate a need for replacement or upgrade of the Lodge plumbing. However, the Concessioner is required to maintain the Concession Facilities, including all building systems, in accordance with the Draft Contract. Should full replacements and upgrades of the plumbing system in the Kalaloch Lodge building (FMSS 82129) become necessary, the Concessioner will need to follow the requirements of the Draft Contract and its exhibits, including submitting a project proposal for Service review and approval. Offerors should note LSI-eligibility would depend on the nature and scope of the proposed work and would be determined by the Service after reviewing the Concessioner's project submission in accordance with 36 C.F.R. Subpart G and the Draft Contract, Exhibit A: Leasehold Surrender Interest.

QUESTION 49: Business Opportunity, Deferred Maintenance (pg. 21) & Appendix G DM and LM Work Orders. Would the Service allow the Fire Suppression CFIP to be expanded to include the plumbing replacement and increase the CFIP budget to accommodate the additional work?

SERVICE RESPONSE: The Draft Contract describes the fire suppression CFIP as the project is intended. The Service is not considering expanding the CFIP scope or budget, beyond what is described in the Draft Contract. If, during the term of the Draft Contract, a need for additional work arises, the Concessioner will need to follow the requirements of the Draft Contract and its exhibits, including submitting a project proposal for Service review and approval.

Concession Facilities Improvement Program ("CFIP") Questions

QUESTION 50: General. Has the service received "Gate 1" or concept approval for the CFIP to replace fire sprinkler systems in the Main Lodge and Housekeeping Storage Building (if applicable)?

SERVICE RESPONSE: The Service has received Director approval for the Concession Facilities Improvement Program projects included in the Draft Contract. Because each project falls below the cost thresholds requiring Bureau Investment Review Board consideration, no additional higher-level approvals are required based on the scope and estimated costs presented in the Draft Contract. However, if the project scope or estimated costs change from what is outlined in the Draft Contract, the Service may be required to obtain additional approvals at that time. Regardless, the Concessioner must submit its project documentation to the Service for review and approval prior to beginning any work.

QUESTION 51: General. Has the Service completed or partially completed required compliance, including NEPA, NHPA, and SHPO consultation?

SERVICE RESPONSE: The Service has conducted initial compliance work on the concept of the two required CFIP projects. The CFIP projects will require the Concessioner to complete additional compliance for design and implementation.

QUESTION 52: General. Are the buildings registered as historic structures or otherwise eligible for listing on the National Register of Historic Places?

SERVICE RESPONSE: As identified in the Draft Contract, Exhibit D: Assigned Land & Real Property, the Concession Facilities assigned under the Draft Contract are not considered historic and are not located within a historic district.

QUESTION 53: General. Please clarify which portions of the required CFIP projects are anticipated to qualify as Leasehold Surrender Interest (LSI), including any associated soft costs, utility upgrades, code compliance work, environmental mitigation, and operational phasing costs.

SERVICE RESPONSE: Offerors must review the Draft Contract and Exhibit A: Leasehold Surrender Interest to understand what “soft costs” might be eligible for LSI. The Service cannot provide a definitive list of what is or is not LSI-eligible beyond the information already provided in the Draft Contract and its exhibits. The final determination of LSI is done after the project is completed and the project package, including all invoices, is reviewed.

QUESTION 54: General. Are there any existing site civil drawings or utility mappings? Additionally, are any structural, mechanical, electrical, or plumbing drawings available for the structures?

SERVICE RESPONSE: The Service does have a utility water-sewer drawing. This document is available, upon request, as Appendix J to the Prospectus.

QUESTION 55: CFIP Project 1 Replace Entire Fire Sprinkler System in Main Lodge Building and Housekeeping Storage Building (pg. 23). Have there been any previous failures or leakage and are there any outstanding fire marshal deficiencies?

SERVICE RESPONSE: The Service is not aware of any failures or active leakage in the existing fire sprinkler system in Main Lodge Building or the Housekeeping Storage Building or any outstanding deficiencies. As described in the CFIP Project 1, a backflow assembly will be included as part of this project. These systems undergo periodic inspection, testing, and maintenance in accordance with National Park Service Structural Fire Program requirements, which implement Director’s Order 58 and Reference Manual 58 (RM 58). RM 58 incorporates applicable NFPA standards and relevant provisions of the International Fire Code (IFC) for fire-protection system inspection and maintenance.

QUESTION 56: CFIP Project 1 Replace Entire Fire Sprinkler System in Main Lodge Building and Housekeeping Storage Building (pg. 23). Does the existing system meet required flows or is a fire pump or underground utility replacement or upgrade required?

SERVICE RESPONSE: The Service is not aware of any issues with water flows and CFIP Project 1 requires an in-kind replacement of the fire sprinkler system “with minor modifications to meet state and local laws”. The Service does not believe additional replacements or upgrades are necessary.

QUESTION 57: CFIP Project 1 Replace Entire Fire Sprinkler System in Main Lodge Building and Housekeeping Storage Building (pg. 23). Are there known attic or crawl space limitations known that were not available for viewing during the site visit?

SERVICE RESPONSE: No, there are no known attic or crawl space limitations.

QUESTION 58: CFIP Project 2 Develop Two New Employee Housing RV Sites (pg. 23). Is there adequate electrical, water and sewer capacity available?

SERVICE RESPONSE: It is the Service's understanding that adequate electrical, water, and sewer capacity is available to support the development of two new employee housing RV sites as described in CFIP Project 2. The existing locations previously supported RV sites and associated utilities. As part of project planning and design, the Concessioner must verify utility connections and capacities and submit all required documentation to the Service for review and approval before beginning work.

QUESTION 59: CFIP Project 2 Develop Two New Employee Housing RV Sites (pg. 23). How many employees will the two new RV sites house?

SERVICE RESPONSE: The space allocated for the two new employee housing RV sites is limited; therefore, the Service assumes no more than 4 employees (two per site) may be housed in the RVs located at this site.

QUESTION 60: CFIP Project 2 Develop Two New Employee Housing RV Sites (pg. 23). Would the Concessioner be able to install more than 2 RV hookups for employee housing?

SERVICE RESPONSE: Yes, the Service will consider additional RV spots for employee housing with the proper approval.

QUESTION 61: CFIP Project 2 Develop Two New Employee Housing RV Sites (pg. 23). Is the location of the RV hookup for employee housing fixed, or open to discussion?

SERVICE RESPONSE: The location of the two new employee housing RV sites, as required by the CFIP, is set because of the hookups that already exist at that location; however, the Service may consider additional RV sites located in the dorm employee parking lot area but any additional employee RV sites will not be considered as part of the CFIP. Offerors may choose to commit to additional employee RV sites in their response to the questions asked in the Proposal Package, Secondary Selection Factor 2. Secondary Selection Factor 2 has been amended to exclude additional RV hookup sites from the selection factor's prohibition on proposing projects that constitute new construction.

Utilities Questions

QUESTION 62: Utilities (pg. 25). What is the wastewater treatment location and type at the main lodge building?

SERVICE RESPONSE: The Kalaloch area is served by a gravity sewer collection system and a series of lift stations that transport wastewater to the Service-managed lagoon treatment system, located southeast of the lodge.

QUESTION 63: Utilities (pg. 25). Please provide historical utility costs, usage quantities, and total cost (electricity, water, sewer, waste, propane) for the past three years.

SERVICE RESPONSE: The Service provides only the water and wastewater utility to the Concessioner and does not have information for the other utilities for which the Concessioner must contract separately for, and the Service provided the estimated number of gallons of water the Concessioner will use in 2028, which is based on historical averages, and the not-to-exceed combined rates for water and wastewater to be charged to the Concessioner in the Draft Contract, Exhibit B: Operating Plan.

QUESTION 64: Utilities (pg. 25). “What is fuel oil currently used for?”

SERVICE RESPONSE: The list provided in the Business Opportunity is an example list. It is the Service’s understanding that “fuel oil” is not a utility required for the operations under the Draft Contract.

QUESTION 65: Utilities (pg. 25). Are there known water/sanitary/stormwater capacity limitations and have the underground sanitary lines had a camera in them recently? If so, are those videos or images available?

SERVICE RESPONSE: The Service does not know of any utility capacity limitations. While the Service completed a gravity sewer camera review in 2013, this information may no longer be relevant, therefore these videos/clips will not be shared.

QUESTION 66: Utilities (pg. 25). What utility outages have occurred in the last five years?

SERVICE RESPONSE: The Service only provides water/wastewater to the Concessioner and therefore does not know of any issues related to utilities provided by external entities to the Concessioner. Regarding the water/wastewater system, the Service has experienced minor interruptions requiring the Concessioner to be under short-term boil notices.

Proposal Package Questions

General Questions

QUESTION 67: Offeror's Transmittal Letter (pg. 4). Please confirm exactly which work types the waiver covers (fixture replacement only vs fixture installation, and whether it applies across all assigned facilities). If the waiver is elected, please confirm whether it impacts (a) only LSI increases for fixture replacement, or (b) also the ability to obtain LSI for fixtures installed where no LSI previously exists (i.e., the alternative text in Exhibit A Sec. 16(a)).

SERVICE RESPONSE: Should an Offeror elect to choose the fixture waiver provision included in the Offeror's Transmittal Letter, this waiver provision will affect all fixture replacements in any and all Concession Facilities throughout the entire term of the Draft Contract. Additionally, if the Offeror elects to choose this waiver provision, it will affect fixtures with existing LSI and new fixtures, with the exception of the fixtures related to the two Concession Facility Improvement Program projects, as documented in the Draft Contract. Offerors should carefully read the language included in the Draft Contract, Exhibit A: Leasehold Surrender Interest under Section 15 and Section 16 following "**[OR alternative text to use if LSI Waiver provision is elected]**" to understand the fixture waiver provision.

QUESTION 68: Response Format (pg. 8). Does the 11-point font requirement apply to large charts (such as organizational charts) where fitting the content would require reducing the overall size of the cells and text? Please confirm if the 11-point font requirement also applies to headers and footers (e.g. disclaimer text). Do infographics qualify as 'sample materials'?

SERVICE RESPONSE: As stated in the Proposal Package "Offerors must use 11- or 12-point font for all text within the proposal, including all tables, charts, graphs, and provided forms." Page numbers and identifications of trade secrets or confidential commercial or financial information that the Offeror believes to be exempt from disclosure under the Freedom of Information Act may appear within the margins and must be no smaller than 10-point font. Offerors should consider this requirement when responding to selection factor questions with page limits. Infographics do not qualify as sample materials. For the purposes of the prospectus, "images of sample materials" are materials such as brochures, menus and websites. Offerors should keep in mind the Service would like to see clear and concise answers. A longer answer will not necessarily be considered a better answer.

Principal Selection Factor 2 Questions

QUESTION 69: Principal Selection Factor 2, Features and Amenities of Lodging Units (pg. 11). With full Inventory and FF&E replacement for Cabins & Rooms, is a per cabin bedding configuration and inventory expectation available for PAR 3 vs PAR 4?

SERVICE RESPONSE: Offerors should refer to the minimum standards for the lodging operations required under the Draft Contract, Exhibit B: Operating Plan, Section 5)A) Lodging (Midscale), as well as the standards that are available on the Commercial Services website.

Principal Selection Factor 3 Questions

QUESTION 70: Principal Selection Factor 3(b), Violations and Infractions (pgs. 14-15). The following language is found under PSF3 in the Proposal Package: (3) List, by name, the Related Entities (as defined below) you considered in providing the foregoing information. After a review of all prospectus documents, the term 'Related Entities' is not defined as indicated. Please provide a definition of what the Service considers to be Related Entities.

SERVICE RESPONSE: The definition of "Related Entities" is included in the second paragraph under Principal Selection Factor 3(b). The Service has amended the Proposal Package and updated the parenthetical to read "(as defined above)".

Principal Selection Factor 4 Questions

QUESTION 71: Principal Selection Factor 4, Appendix D Proposal Package PSF4 excel forms. Please confirm whether pro formas should align to contract years (Oct–Sep) or calendar years in the PSF4 forms, and how NPS will evaluate seasonality consistency.

QUESTION 72: Principal Selection Factor 4, Appendix D Proposal Package PSF4 excel forms. The PSF4 workbook uses years 2027–2037 and a 'Year Zero' cash flow. Please confirm whether '2027' is intended to be a stub year (Oct–Dec 2027), a full calendar year, or a contract-year convention.

SERVICE RESPONSE TO QUESTIONS 71 & 72: The first full year of operations is calendar year 2028, the Service has updated Appendix D Principal Selection Factor 4 forms, removing 2027 as a full operating year.

QUESTION 73: Principal Selection Factor 4, Appendix D Proposal Package PSF4 excel forms. Please define what 'Year Zero' represents in the PSF4 cash flow (pre-opening mobilization year, partial-year capex year, etc.) and how you want Year Zero to tie to start-up/initial investments.

SERVICE RESPONSE: "Year Zero" is the year prior to the first year of the Draft Contract. As explained in the "Notes" on the "Investments Form" tab "expenditures entered in this form should be included in the cash flow proforma as capital expenditures in either the year prior to or the first year after the start of the Draft Contract". Additionally, the "Notes" on the "Cash Flow Statement Form" tab state "estimates for capital expenditures in the Cash Flow Statements made prior to or during the first year after the start of the Draft Contract should be reflective of estimates provide in the Initial Investment and Start-up Costs form."

QUESTION 74: Principal Selection Factor 4, Appendix D Proposal Package PSF4 excel forms. Where within the Income Statement Form and the Operating Assumptions Form in the PSF4 Appendix D financial spreadsheets should the Campsite revenue projections reside? There is not a distinct area included in these tabs for these assumptions. Should they be commingled with the Kalaloch Lodge projections in the Lodging section of each tab?

SERVICE RESPONSE: The Service would prefer Offerors not commingle the assumptions for the group campsite with lodging; therefore, the Service has updated Appendix D Principal Selection Factor 4 forms and included lines for the group campsite.

Secondary Selection Factor 1 Questions

QUESTION 75: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). For part 2 about local sourcing, may the response include the FF&E required in part 1 of Principal] Selection Factor 2? Should local sourcing also be mentioned in the response to PSF2?

SERVICE RESPONSE: Offerors should read and respond to the questions asked in the specific selection factor, while considering page limits and that the Service will not evaluate information on any pages that exceed the page limitations stated for that selection factor.

QUESTION 76: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). Are composting services and food waste diversion programs currently available through local haulers/vendors?

SERVICE RESPONSE: Offerors are responsible for conducting their own due diligence to determine what services are available in the area from external sources.

QUESTION 77: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). Are there specific areas of sustainability or waste management where NPS would like to see improvements at this site?

SERVICE RESPONSE: As stated in the selection factor, the Service is interested in strategies related to reducing waste and environmental impacts throughout the operations. Offerors must consider the Draft Contract requirements as described in Exhibit B: Operating Plan and Exhibit H: Maintenance Plan as well as the standards for each service type applicable to the Draft Contract, which are available on the NPS Commercial Services website under "Concessioner Tools."

QUESTION 78: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). Are there existing sustainability reporting requirements or waste diversion goals for the concession operation?

SERVICE RESPONSE: Offerors should review the Draft Contract, and its exhibits, including but not limited to Draft Contract Section 6(d) Environmental Data, Reports, Notifications, and Approvals; Exhibit B: Operating Plan, Section 6)B) Environmental Reporting; and Exhibit H: Maintenance Plan, Section 4)D).

QUESTION 79: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). Will the Service allow for the installation of additional dishwashing capacity in order to allow for the washing and drying of additional reusable items?

SERVICE RESPONSE: There are currently two dishwashers at Kalaloch Lodge, one located in the kitchen, and one located in the EDR. It is unclear to the Service if there is room to add dishwashing capacity (e.g., adding a new dishwasher). The Service will entertain the possibility of increasing capacity; however, this will be dependent upon the project proposal provided by the Concessioner.

QUESTION 80: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). Please define 'local.'

SERVICE RESPONSE: In Secondary Selection Factor 1, "locally sourced supplies, materials, and products" means "any supply, material, or product produced and distributed in the locality or region in which the final supply, material, or product is marketed, so that the total distance that the supply, material, or product is transported is less than 400 miles from the origin of the supply, material, or product." The Service has included this definition in the revised Proposal Package.

QUESTION 81: Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30). Are there any known operational constraints that have historically limited waste diversion performance at Kalaloch Lodge?

SERVICE RESPONSE: There are no known operational constraints.

Secondary Selection Factor 2 Questions

QUESTION 82: Secondary Selection Factor 2, Employee Retention, Well-being, and Living Conditions (pg. 31). Are there known staffing or employee retention challenges?

SERVICE RESPONSE: Yes, Offerors should refer to the Proposal Package, Secondary Selection Factor 2 (pg. 31) regarding challenges related to staffing.

QUESTION 83: Secondary Selection Factor 2, Employee Retention, Well-being, and Living Conditions (pg. 31). Are there specific areas of the EDR or employee housing where NPS would like to see improvements at this site?

SERVICE RESPONSE: The Service expects Offerors to come up with their own plans regarding improvements to ensure employee retention, well-being, and living conditions, as stated in the Proposal Package, Secondary Selection Factor 2 (pg. 31); however, some high-level areas Offerors could consider include employee privacy, entertainment and activities for employees, and diversified food selection.

QUESTION 84: Are there existing employee wellness programs in place that the Park would like continued or expanded?

SERVICE RESPONSE: The Service has included its minimum requirements regarding employee wellness programs in the Draft Contract. Secondary Selection Factor 2 solicits proposals that go beyond the minimum requirements related to employee well-being.

Appendices Questions

Appendix B: PSF3a Draft Contract Operating Info

QUESTION 85: Appendix B provides 2028 projected gross receipts ranges by department. Is 2028 assumed to be the first full operating year for evaluation/benchmarking, and is it considered a baseline for PSF4 reasonableness checks?

SERVICE RESPONSE: Yes, 2028 is the first full operating year.

Draft Contract Questions

Exhibit B: Operating Plan

QUESTION 86: Exhibit B: Operating Plan, Section 4)A) Schedule of Operations (pg. B-2). What are the typical peak season start and end dates?

SERVICE RESPONSE: Peak visitation occurs between June and September, with over 55% of visitors arriving within this four-month period. The Service has provided the minimum schedule for the summer season and the fall, winter, spring season in the Draft Contract, Exhibit B: Operating Plan. Additionally, Offerors should refer to the Business Opportunity, specifically the section regarding Visitation Information, which provides information regarding visitation for the entire Park as well as specific visitation information for the Kalaloch District.

QUESTION 87: Exhibit B: Operating Plan, Section 4)B), Rate Determination and Approval Process (pg. B-3). How would the Service regulate pricing for guest electric vehicle charging?

SERVICE RESPONSE: As stated in Exhibit B: Operating Plan, all rates for all services under the Draft Contract are set using the Competitive Market Declaration. Offerors should review the Draft Contract, Exhibit B: Operating Plan, Section 4)B)(2) Rate Submittal and Approval Process for information regarding this rate setting method. Additionally, Offerors should review the *2024 Rate Administration Guide Addendum*, available on the NPS Commercial Services website, under Concessioner Tools, Rate Administration.

QUESTION 88: Exhibit B: Operating Plan, Section 4)E)(8), Interactions with Wildlife (pg. B-7). Are there wildlife restrictions that impact waste handling or reusable service ware programs?

SERVICE RESPONSE: Yes, there are operational considerations regarding interactions with wildlife that could impact waste handling. Offerors should review the Draft Contract, Exhibit B: Operating Plan, Section 4)E)(8) Interactions with Wildlife, Section 4)B) Food and Beverage (including the relevant food and beverage standards), and Exhibit H: Maintenance Plan, Section 4)F) Solid Waste Reduction, Storage, and Collection and Disposal. Offerors are encouraged to review the Draft Contract in its entirety.

QUESTION 89: Exhibit B: Operating Plan, Section 5)A), Lodging (Midscale) (pg. B-11). Does the current electrical infrastructure allow for the addition of electric vehicle charging stations?

SERVICE RESPONSE: The Service is unsure if the existing infrastructure supports additional charging systems. However, if it does, the Service will consider a project request from the Concessioner to install additional chargers; if the existing infrastructure cannot support additional chargers, the Service will not approve the installation of additional infrastructure.

QUESTION 90: Exhibit B: Operating Plan, Section 5)D), Group Campsite (pg. B-15). In the new contract, for group campground operations, is the Operator required to use Rec.gov for administration of a reservation system?

SERVICE RESPONSE: No, the Concessioner is not required to use Recreation.gov as its reservation system for the group campsite. Offerors should refer to the *Exemptions or Additions to Campground Standards* in the Operating Plan as well as the Campground Standards (10-CAM) on the NPS Commercial Services website for additional information regarding required minimum reservation requirements.

QUESTION 91: Exhibit B: Operating Plan, Section 12), Reporting Requirements (pgs. B-22-24). What reporting requirements does the Park Service require from an accounting and financial reporting perspective?

SERVICE RESPONSE: The financial reporting requirements are outlined in the Draft Contract, SEC. 14 Accounting Records and Reports, as well as in Exhibit B: Operating Plan, Section 12. SEC. 15 of the Draft Contract also provides that the "Director from time to time may require the Concessioner to submit other reports and data regarding its performance under the Contract or otherwise...."

Exhibit D: Assigned Land & Real Property

QUESTION 92: Concession Facilities. Please clarify the Limits of Assigned Area in Exhibit D relative to the bluff zone. Does the assignment include the upper edge of the bluff? Does it extend down to the toe of the bluff at the beach?

SERVICE RESPONSE: The Concessioner is responsible for everything up to the bluff edge (see the Draft Contract, Exhibit H: Maintenance Plan, Section 3)A)(5) Fence (pg. H-5) and Section 3)E)(3) Grounds, Landscaping, and Pest Management (pg. H-10)).

Exhibit H: Maintenance Plan

QUESTION 93: Exhibit H: Maintenance Plan, Section 2)C)(3), Maintenance Tracking (pgs. H-3, 4). Does the Park currently use a preferred maintenance tracking system for coordination and reporting?

SERVICE RESPONSE: No, the Service does not have a preferred tracking system. The tracking system the Concessioner uses must meet the requirements of the Draft Contract.

QUESTION 94: Exhibit H: Maintenance Plan, Section 3)B)(3), Water and Wastewater (pgs. H-6, 7).

Please provide a copy of the most recent water quality report as required by applicable laws.

SERVICE RESPONSE: The Service operates and maintains the water and wastewater system for the Kalaloch District, including monitoring and maintaining compliance records for the system. This area is considered a transient non-community public water system and therefore under the Safe Drinking Water Act and its implementing regulations and Washington State drinking water regulations, there is no requirement to prepare or distribute an annual water quality report.

QUESTION 95: Exhibit H: Maintenance Plan, Section 3)D)(2), Hazard Tree Removal and Defensible Space (pg. H-9). Are there any permitting constraints for tree removal?

SERVICE RESPONSE: Olympic National Park is located within an area of exclusive federal jurisdiction, meaning State or County permits are not required for hazard tree removal. The Concessioner must work with the Service regarding identifying and removing hazard trees from within the Concession Facilities.

QUESTION 96: Exhibit H: Maintenance Plan, Section 4)E), Pest Management (pg. H-11). What pesticides are currently approved for use in the park?

SERVICE RESPONSE: The Service has approved the following repellents: Tomcat Repellents; Nature's Defense Animal Repellent all-purpose liquid. The Service has approved the following insecticides: PT Alpine Flea & Bed Bug Pressurized Insecticide; Phantom Termiticide-insecticide; PT Fendona Pressurized Insecticide; Termidor Foam Termiticide/Insecticide; Onslaught Fastcap Spider and Scorpion Insecticide; and Terro Wasp & Hornet Spray Killer.

QUESTION 97: Exhibit H: Maintenance Plan, Section 4)F), Solid Waste Reduction, Storage, and Collection and Disposal (pg. H-12). Will the service allow the concessioner to perform in-vessel composting within the park? If no, may compostable materials be staged for removal and composting outside of the park?

SERVICE RESPONSE: Yes, the Service will permit the Concessioner to compost within the Concession Facilities. The Concessioner must abide by the requirements of the Draft Contract regarding waste storage, including service standards, to prevent wildlife interactions.

Exhibit I: Insurance Requirements

QUESTION 98: Property Insurance (pg. I-4). Does the service expect the Operator to insure at full replacement value the cabins that 'may be removed' due to bluff erosion risk?

SERVICE RESPONSE: Yes, until the Bluff Cabins are removed from service, the Concessioner must insure these Concession Facilities in accordance with Exhibit I: Insurance Requirements, SEC. 3(a) Building(s) and Contents Coverage.

QUESTION 99: Insurance Requirements. How does the Service characterize the hazard and probability of loss (for purposes of obtaining an insurance policy)?

SERVICE RESPONSE: While the Service is unaware of any specific characterization of hazards and the probability of loss, the insurance requirements contained in the Draft Contract and applicable exhibits were developed by a third-party insurance consultant who considered numerous factors, including inherent risks.

Summary of Amendments to Prospectus Documents

1) Business Opportunity, Concession Operational Performance Overview, Exhibit 20 (pg. 27)

Under Concessioner Operational Performance Overview, added the 2025 Historical Departmental and Total Gross Receipts.

2) Proposal Package, Notice to Offerors (pg. 9)

To avoid confusion, the Service has amended the second to last paragraph of the Proposal Package 'NOTICE TO OFFERORS' to replace the words "that enhance" with "for". Below is the updated paragraph (change indicated in bold).

"The Service may consider proposals that describe detailed Offeror commitments **for** the CFIP as defined in the Draft Contract but will not consider proposed alterations to the scope of the CFIP as defined in the Draft Contract. The Service will consider proposals that assume LSI in proposed fixture replacement(s) (for a current list of LSI fixtures see: LSI Fixture Table (nps.gov))."

3) Proposal Package, Principal Selection Factor 3(b), Violations or Infractions (pg. 15)

For response item (3), corrected sentence to read "(3) List, by name, the Related Entities (as defined **above**) you considered in providing the foregoing information."

4) Proposal Package, Secondary Selection Factor 1, Minimizing the Environmental Footprint of Waste (pg. 30)

For response item (2), revised definition of "locally sourced supplies, materials, and products" to read "Locally sourced supplies, materials, and products, are any supply, material, or product produced and distributed in the locality or region in which the final supply, material, or product is marketed, so that the total distance that the supply, material, or product is transported is less than 400 miles from the origin of the supply, material, or product."

5) Proposal Package, Secondary Selection Factor 2, Employee Retention, Well-being, and Living Conditions (pg. 31)

For the "Note" under item (2), added "Offerors should note that the Service will consider new employee RV hookups as part of its response to this Secondary Selection Factor 2 as a way to improve Park housing; while this is considered new construction, the Service will consider this commitment for new construction but only as it relates to new RV hookups."

6) Prospectus Appendices, Table of Contents

Added the following two appendices:

- I. Geotech Feasibility Slope Stability*
- J. Utility Water-Sewer Drawing*

*indicates documents that must be requested by emailing Kimberley Gagliolo, Commercial Services Specialist, at kim_gagliolo@nps.gov

7) Appendix A, Proposal Package (word)

Replaced the prior word version of the proposal package with the updated version, including amendments identified in this document.

8) Appendix D, Principal Selection Factor 4 forms

Removed 2027 from forms.